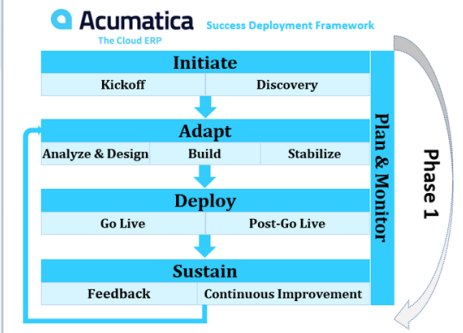


Acumatica Success Deployment Framework



Project Management as a Service

Improve ERP implementation success with Acumatica Project Management as a Service for complex deployments. Project Management as a service also helps manage projects in which you lack industry expertise or experience bandwidth constraints that could hamper crucial project management activities.

- **Manage Project Management bottlenecks**
- **Improve project success**
- **Use existing consulting resources**
- **Receive complimentary Project Management Services**
- **Choose between Standard and Premier options**

Key business benefits

- Monitor and manage projects, set controls.
- Stay on track and within scope.
- Manage changes effectively.
- Improve customer satisfaction.
- Maximize consulting resources. Project status report.
- Improve communications.
- Set expectations.
- Increase confidence level.
- Boost partner success.
- Promote continuous improvement.

Related resources

- Why Growing Businesses Need ERP Software > [LEARN MORE](#)
- Digital Transformation with Rapid Integrations > [LEARN MORE](#)
- Schedule a Personalized Demo > [LEARN MORE](#)

Project Management for Deploying Successful ERP Implementations

According to Gartner, approximately 55% to 75% of ERP implementations fail or do not meet expectations (Source: [Gartner](#)). Understanding some of the reasons why ERP implementations fail before starting your project can help you mitigate risks and ensure success. Acumatica offers Project Management as a Service to help partners successfully implement the ERP solution and maximize customer satisfaction.

Growing your Acumatica business hinges on successful implementations and high customer satisfaction ratings. Certified project managers help achieve your desired results, playing a critical role in successfully executing each project phase. In addition to managing timelines and task execution, projects facilitate a smooth implementation process by empowering consultants with what they need to achieve each objective.

Successful project execution requires advanced expertise in setting expectations, communicating effectively with stakeholders, establishing clear goals, creating a well-defined scope, setting realistic estimates and schedules, conducting an early risk analysis, and maintaining stakeholder involvement throughout the project lifecycle.

Even short-term projects carry enormous impact and can affect operations for years. According to PMI Institute, "A project is a temporary endeavor undertaken to create a unique product, service, or result" while "Project Management is the application of knowledge, skills, tools, and techniques to manage activities to meet the project objectives."

Acumatica leverages years of ERP implementation success, best-in-class practices, and industry expertise to manage highly effective ERP implementations that exceed customer expectations.

"Implementation went so smoothly it was ridiculous; there was no downtime. All of a sudden, we were getting things much more quickly..."

—Robert Batt, Executive Director,
Cornell Cooperative Extension in Orleans County, NY

> CUSTOMER STORIES

ACUMATICA PROJECT MANAGEMENT SERVICE

- Provides fundamental principles and proven practices of the Acumatica ERP Deployment Framework
- Establishes project management plan
- Fosters collaboration and teamwork
- Ensures partner success and customer satisfaction
- Offers two Service options:
 - Standard Project Management
 - Premier Project Management – Recommended for enterprise-type projects
- Project Management Service is available as part of the standard implementation assistance program or as a standalone service.

REASONS FOR PROJECT MANAGEMENT:

- Manage your projects productively
- Maintain focus on increased team productivity
- Continually improve internal processes and cross-functional team performance
- Monitor and track the project's progress and help teams effectively balance work
- Eliminate redundant tracking and monitoring tools and consolidate everything with a well-defined process

Service	Standard	Premier
Project Planning	Y	Y
Kickoff Meeting	Y	Y
Weekly Project Management Meeting	Y	Y
Weekly Core Team Status Meetings	Y	Y
Weekly Status Report	Y	Y
Project Plan Tool	Y	Y
Periodic follow-up and Status Updates		Y
Monthly Steering Committee Meetings		Y
Tasks/Issue Log Monitor		Y

To learn more about Project Management as a Service, contact your Partner Account Manager (PAM) or create an implementation assist case to speak with the Acumatica Services team member.

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Version 20230404

ABOUT DSD BUSINESS SYSTEMS

Founded in 1984 in San Diego, DSD Business Systems is an award-winning cloud accounting, ERP, CRM, HR and custom development technology partner with 45 offices throughout North America. As a Gold Acumatica Partner, DSD is recognized annually by Accounting Technology Magazine as a Technology Pacesetter, as well as a Top 100 VAR Firm by both Bob Scott's Insights and Accounting Today.

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