

# MAPADOC

## FONTAINE FIFTH WHEEL SAVES SIGNIFICANT TIME AND MONEY ANNUALLY WITH MAPADOC EDI

### CLIENT: FONTAINE FIFTH WHEEL

**“We are saving a minimum of 130 hours a year in the warehouse and easily \$2000 in saved shipping costs, thanks to MAPADOC EDI.”**

Dawn Davis  
Controller  
Fontaine  
Fifth Wheel

“We are saving a minimum of 130 hours a year in the warehouse and easily \$2000 in saved shipping costs, thanks to MAPADOC EDI,” states Dawn Davis, Controller at Fontaine Fifth Wheel. Fontaine Fifth Wheel is the world’s largest fifth wheel manufacturer with manufacturing facilities worldwide. The North America corporate headquarters is based in Trussville, Alabama. The corporate campus includes the largest research and development facility in the world focused exclusively on fifth wheels.

### **Addressing the Need for Full Integration of Information across Companies and Systems**

While Dawn states that she has never worked with an EDI system prior to working with Fontaine, she doesn’t know how her company could work without MAPADOC EDI. “We rely so heavily on our Sage 100 ERP software that having a fully integrated EDI solution is the only way it could work for us. We have two separate companies that our customers do business with, and thanks to Sage 100 ERP and MAPADOC EDI, it appears seamless to our clients. Without MAPADOC, we’d have to copy and paste information between two systems, which is just asking for problems.”

Fontaine Fifth Wheel is the segmented, after-market (distribution only) side of the business. Dawn continues, “Since we have the same customers as the production side of our business, we are able to stay compliant with the OEM customers by using Sage 100 ERP with MAPADOC EDI.”

## **Solved Errors in Shipping Results in Saved Time and Money**

Prior to MAPADOC EDI, Fontaine was using another system, which couldn't adjust for drop ships to customers vs. store deliveries. "Since implementing MAPADOC EDI, we are easily saving 30 minutes a day by not having to deal with items being shipped to the wrong place," recalls Dawn. "That's 130 hours per year, and the savings in freight charges alone must equal \$2000 in savings annually."

## **Functionalities and Ability to Handle Multiple Currencies Offer Further Benefits**

Fontaine recently upgraded their MAPADOC EDI system and was particularly impressed with the functionality and time savings of one new feature. "We've always liked the validations feature in MAPADOC EDI, however in the latest version, the validations now look at pricing in the validations phase versus in the pricing phase. It's so nice to be able to validate price ahead of time, without having to import the order first," raves Dawn. "The system can also handle this with multiple currencies – which we are very excited about."

## **MAPADOC EDI Support Team Responds in a Timely and Accurate Manner**

Dawn concludes, "My favorite aspect of MAPADOC EDI is the support I receive from the MAPADOC team. They are always there when I need them – whether that is getting a new trading partner set up, or just typical system issues – I never have to worry about response time or accuracy. They have even taught me enough that I can correct basic formulas or logic myself without their involvement. It's one less thing I have to think or worry about."

866.627.2362 p  
973.758.6120 f  
sales@mapadoc.com  
120 Eagle Rock Ave.  
Suite 330  
East Hanover, NJ 07936

[www.mapadoc.com](http://www.mapadoc.com)