

**Datasheet** 

# Sage Ahead for Software with Sage Intacct

# Everything your SaaS startup needs in subscription management to grow through IPO and beyond

Growing a SaaS business, managing subscription and usage billing, monitoring SaaS metrics, and securing your next round of funding can be a challenge. A basic system like Quickbooks gotyou started, but now you need a solution that fuels growth rather than holds you back.

You need a system purpose built for SaaS. A system that automates revenue recognition and quote to cash, gets you up and running quickly, and provides the features you'll need as you grow up and through IPO.

Sage Ahead for Software wih Sage Intacct solves all of this.



SAGE AHEAD FOR SOFTWARE

## Why Sage Ahead for Software is the best choice for your SaaS Startup

### Everything you need for your SaaS startup in 60 days

Sage Ahead for Software is a tailored bundle of pre-built products, services and training that provides everything you need, from subscription and usage billing, automated quote to cash, and end-to-end revenue recognition, to interactive reporting, SaaS metrics, and ASC 606 compliance — all on a single platform. And the great part, in only 60 days you can be up and running. Sage Ahead for Software grows with you, providing the flexibility and scalability to help you take your company public and beyond.

Now is the best time to take advantage of the Sage Ahead for Software bundled pricing and make the switch to an automated subscription management system. See how a purpose-built subscription management solution enables growth and success with automation and real-time reporting.

### **Purpose-built for SaaS**

Sage Ahead for Software helps you transition from order entry to subscription billing, ending the practice of manually tracking thousands of billing scenarios.

We've bundled everything you need for your SaaS startup. You get our #1 rated core financials with our contracts subscription billing product, as well SaaS metrics, revenue management, interactive dashboards and reporting, ASC 606 compliant revenue recognition, and project tracking.

If you are using Salesforce, we'll include our Advanced CRM integration that delivers on-the-fly contract updates for quicker, accurate billing and improved process efficiency between sales and finance.

Work the way you want with easy-to-use and easy-to-configure, reports, business rules, and permissions—no consulting services needed.

### Easily scale from seed to IPO and beyond

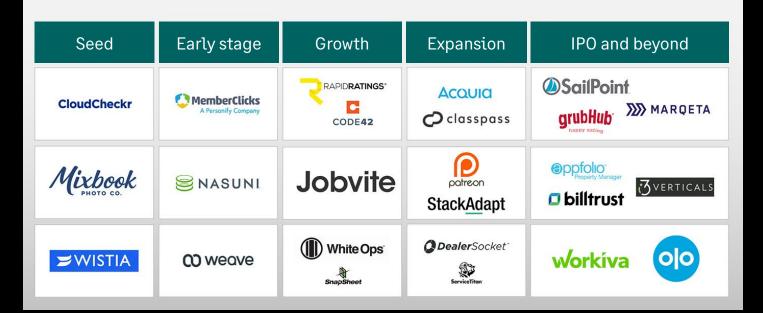
We've purpose-built our solution to make growing and scaling your business seamless. The edition we offer with Sage Ahead is the same edition our publicly-traded customers use. It's not a throttledback version and at no point along the way will we require you to switch to a different edition. As you grow and your needs change, easily add budgeting and planning, multicurrency, dynamic allocations, and other capabilities all without re-implementation.



Seamlessly integrate additional business function as you scale your SaaS business.



# Sage Intacct is your path to going public



### Best in class practices for rapid time to value

We draw on decades of experience, 1,000's of customer implementations, and proven best-inclass practices from hundreds of customers in your industry, to create a repeatable delivery process that delivers those best practices to you in a deployment that takes less time, costs less, and involves less risk than traditional implementation approaches.

We configure 100% of our implementations without the need for scripting or coding. This allows us to set you up based on your current needs, and allows you to easily incorporate new entities and seamlessly expand with innovative modules much quicker and at a lower cost than our competitors.

Sage Ahead for Software enables you to make actionable insights sooner, driving positive business outcomes for rapid time to value, fueling the growth of your SaaS startup through IPO and beyond.

<u>Learn how</u> Zest AI, a SaaS startup, turned to Sage Intacct to help secure a new round of funding



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